

Connect With A Wish - Summary of Revenues & Expenses

| | FY 2021 (projected) | FY 2020 |
|----------------------------------|---------------------|---------------------|
| Contributions | \$80,090.00 | \$81,644.00 |
| Grants | \$70,000.00 | \$46,307.00 |
| In-Kind Donations | \$162,839.00 | \$161,124.00 |
| Other Revenue | \$3,000.00 | \$2,961.00 |
| PPP Loan | \$0.00 | \$4,200.00 |
| Total Revenue | \$315,929.00 | \$296,236.00 |
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| Advertising/Promotion | \$2,500.00 | \$2,308.00 |
| Conferences | \$500.00 | \$91.00 |
| Insurance | \$3,000.00 | \$2,547.00 |
| Occupancy | \$16,200.00 | \$17,172.00 |
| Office Expenses | \$11,000.00 | \$8,329.00 |
| Operations | \$2,120.00 | \$2,021.00 |
| Program Services | \$245,450.00 | \$221,245.00 |
| Salaries/Wages | \$35,000.00 | \$26,714.00 |
| Total Expenses | \$315,770.00 | \$280,427.00 |
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| Net Income: | \$159.00 | \$15,809.00 |
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| Special Events - Income | | \$10,945.00 |
| Special Events - Expenses | | \$1,790.00 |
| Special Event - Revenue | | \$9,155.00 |
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| Net Income w/ Sp. Event | \$159.00 | \$24,964.00 |
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