## Connect With A Wish - Summary of Revenues & Expenses

	FY 2020 (projected)	FY 2019
Contributions	\$80,000.00	\$76,069.00
Grants	\$36,000.00	\$15,000.00
In-Kind Donations	\$103,600.00	\$127,799.00
Other Revenue	\$4,005.00	\$0.00
PPP Loan	\$4,200.00	\$0.00
Special Events	\$11,000.00	\$157,930.00
Total Revenue	\$238,805.00	\$376,798.00
Advertising/Promotion	\$500.00	\$316.00
Conferences	\$250.00	\$621.00
Insurance	\$1,800.00	\$1,526.00
Occupancy	\$18,200.00	\$16,679.00
Office Expenses	\$13,000.00	\$10,107.00
Operations	\$3,150.00	\$2,041.00
Program Services	\$204,150.00	\$224,646.00
Special Events - Expenses	\$3,000.00	\$80,409.00
Salaries/Wages	\$30,000.00	\$23,433.00
Total Expenses	\$274,050.00	\$359,778.00
Excess Revenue/(Expenses)	-\$35,245.00	\$17,020.00